

# Vendor Connect- Realize Fast Time to Value in Procure-to-Pay Process

## Situation

- Procure-to-pay process is lengthy and without visibility, requiring several manual steps to be completed by purchasing personnel and vendor.

## Challenges

- Time consuming steps for creating PO's, advanced shipments, and processing invoices.
- B2B communication is lengthy, consisting of multiple emails and calls to get a single order processed.
- Lack of visibility for Procure-to-Pay process.
- Reports require data entry, paperwork, and hours of employee time.
- Aging documents can be an issue with paper-based system, resulting in late payments and fees.

## Solution Innovation

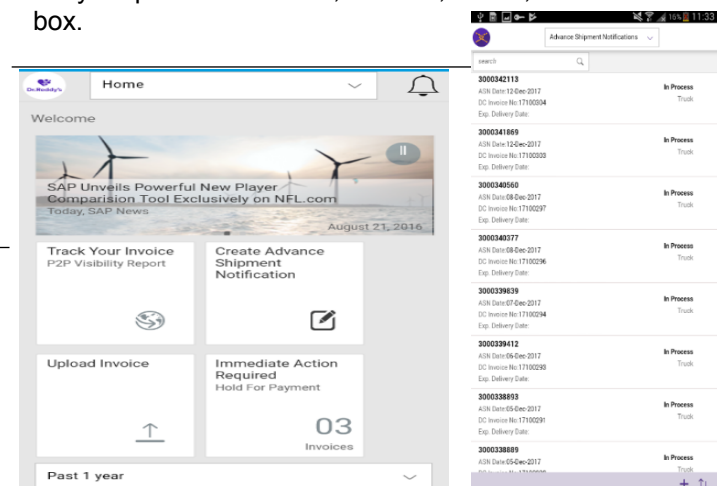
- Integrates with SAP Cloud Platform.
- A novel application to save time by digitally mobilizing the Procure-to-Pay process.
- Vendor Connect B2B app streamlines communication, processing orders more quickly.
- End-to-end mobile application to track orders, shipments, and invoices.
- Send invoices, PO's, ASNs, attachments, vendor specific reports all within the app
- Receive notifications of changes to vendor specific reports electronically
- Digitize records, eliminating data entry and filing.
- Signature capture to confirm documents.
- Push notification functionality for when a document status changes.

## Users

- Employees of Organization
- Management

## Value Drivers

- Save 60% on time spent in Procure-to-Pay process.
- Complete essential tasks via mobile outside the office.
- Enable B2B communication to automatically sync important information between businesses.
- Customer is able to connect to multiple vendors efficiently.
- Reduce paperwork by 80%.
- Manage vendor processes with less paperwork, no manual errors, expedited delivery of goods and services, and timely payments.
- A disruptive app, pre-packaged to expedite the implementation time, ROI realization, and reduction in TCO up to 80%.
- Completely scalable technology that grows with the business
- Configurable and User-Friendly UI from the back-end
- Multi-lingual capabilities.
- Fully responsive with iOS, Android, Tablet, etc. Out-of-the-box.



## Industry

- Pharmaceutical
- Manufacturing
- Chemical
- Oil and Gas

## LoB

## GTM Focus

- Americas
- APJ and GC

- EMEA
- MEE

## Solution Environment

- SAP Cloud Platform (SAP CP)
- SAP ECC 6.0 and above or SAP Mobile Platform 3.0
- SAP Gateway 2.0

## References

- Success Story
- App Walkthrough Video
- Brochure

Check local availability and get app via SAP App Center

